



DHS Plate and Screw Comparative Analysis for Hospital Facility

Thank you for allowing us to participate in your cost comparison for the DHS implant. As you can see, we at Impact Medical can provide your facility "significant" savings with regards to these products. We take pride in helping control medical costs and look forward to working with you in the future. Our like product works with all of your existing instrumentation.

Description	6 Month Usage	Competitor Pricing Each	Impact Medical Pricing Each	6 Month Savings	Percent Savings
DHS Plate 135° 2-Hole	14	\$ 480.52	\$ 275.00	\$ 2,877.28	43%
DHS Plate 135° 4-Hole	26	\$ 480.52	\$ 275.00	\$ 5,343.52	43%
DHS Plate 135° 6-Hole	41	\$ 480.52	\$ 275.00	\$ 8,426.32	43%
DHS Plate 135° 12-Hole	4	\$ 480.52	\$ 275.00	\$ 822.08	43%
DHS Plate 135° 18-Hole	1	\$ 480.52	\$ 275.00	\$ 205.52	43%
DHS Plate 145° 4-Hole	9	\$ 480.52	\$ 275.00	\$ 1,849.68	43%
DHS Plate 145° 6-Hole	7	\$ 480.52	\$ 275.00	\$ 1,438.64	43%
DHS Plate 150° 6-Hole	9	\$ 480.52	\$ 275.00	\$ 1,849.68	43%
4.5 Cortex Screws	580	\$ 21.32	\$ 15.00	\$ 3,665.60	30%
Lag Screws 80mm	22	\$ 280.80	\$ 175.00	\$ 2,212.32	30%
Lag Screws 85mm	17	\$ 280.80	\$ 175.00	\$ 1,709.52	30%
Lag Screws 90mm	9	\$ 280.80	\$ 175.00	\$ 905.04	30%
Lag Screws 95mm	12	\$ 280.80	\$ 175.00	\$ 1,206.72	30%
Lag Screws 100mm	34	\$ 280.80	\$ 175.00	\$ 3,419.04	30%
Lag Screws 105mm	11	\$ 280.80	\$ 175.00	\$ 1,106.16	30%
Lag Screws 110 mm	12	\$ 280.80	\$ 175.00	\$ 1,206.72	30%

Total 6 Month Savings for the DHS Implant: \$ 38,243.84

Total Annual Savings for the DHS Implant: \$ 76,487.68

As you review this information, please feel free to contact our office with any questions you may have or if you would like additional details regarding the relevance of this to your facility. We can be reached directly at 503-521-7669 and at info@impactmedicalco.com.