



SIX MONTH SAVINGS COMPARISON

Description	Average Usage	Competitor Pricing ea.	6-Month Cost based off of average usage with Competitor Product	Impact Medical Pricing ea.	6-Month Cost based off of average usage with Impact Medical Product	Percent Savings
3.5MM LOCKING STRAIGHT PLATE 7 HOLE 98MM	3	\$ 384.00	\$ 1,152.00	\$ 165.00	\$ 495.00	57%
1/3 TUBULAR PLATE W/ COLLAR 5 HOLE 61MM	46	\$ 199.00	\$ 9,154.00	\$ 100.00	\$ 4,600.00	50%
1/3 TUBULAR PLATE W/ COLLAR 5 HOLE 56MM	13	\$ 199.00	\$ 2,587.00	\$ 100.00	\$ 1,300.00	50%
1/3 TUBULAR PLATE W/ COLLAR 6 HOLE 73MM	54	\$ 199.00	\$ 10,746.00	\$ 100.00	\$ 5,400.00	50%
1/3 TUBULAR PLATE W/ COLLAR 6 HOLE 69MM	18	\$ 199.00	\$ 3,582.00	\$ 100.00	\$ 1,800.00	50%
3.5MM CORTEX SCREW SELF-TAPPING 12MM	253	\$ 25.75	\$ 6,514.75	\$ 15.00	\$ 3,795.00	42%
3.5MM CORTEX SCREW SELF-TAPPING 14MM	412	\$ 25.75	\$ 10,609.00	\$ 15.00	\$ 6,180.00	42%
3.5MM CORTEX SCREW SELF-TAPPING 16MM	354	\$ 25.75	\$ 9,115.50	\$ 15.00	\$ 5,310.00	42%
3.5MM CORTEX SCREW SELF-TAPPING 18MM	255	\$ 25.75	\$ 6,566.25	\$ 15.00	\$ 3,825.00	42%
3.5MM CORTEX SCREW SELF-TAPPING 20MM	149	\$ 25.75	\$ 3,836.75	\$ 15.00	\$ 2,235.00	42%
3.5MM CORTEX SCREW SELF-TAPPING 28MM	79	\$ 25.75	\$ 2,034.25	\$ 15.00	\$ 1,185.00	42%
2.7MM CORTEX SCREW SELF-TAPPING 34MM	35	\$ 38.50	\$ 1,347.50	\$ 15.00	\$ 525.00	61%
2.7MM CORTEX SCREW SELF-TAPPING 38MM	22	\$ 38.50	\$ 847.00	\$ 15.00	\$ 330.00	61%
2.0MM CANNULATED SCREW 20MM	16	\$ 313.24	\$ 5,011.84	\$ 90.00	\$ 1,440.00	71%
2.4MM CANNULATED SCREW 18MM	21	\$ 313.24	\$ 6,578.04	\$ 90.00	\$ 1,890.00	71%
4.0MM CANNULATED SCREW 44MM	6	\$ 227.00	\$ 1,362.00	\$ 90.00	\$ 540.00	60%
7.3MM CANNULATED SCREW-32MM THREAD 105MM	22	\$ 313.00	\$ 6,886.00	\$ 120.00	\$ 2,640.00	62%
3.0MM HEADLESS COMPRESSION SCREW	17	\$ 382.00	\$ 6,494.00	\$ 90.00	\$ 1,530.00	76%
3.5MM LOCKING SCREW 12MM	28	\$ 143.00	\$ 4,004.00	\$ 50.00	\$ 1,400.00	65%
2.5MM DRILL BIT 110MM QC	22	\$ 85.00	\$ 1,870.00	\$ 50.00	\$ 1,100.00	41%
1.6MM NON-THREADED GUIDEWIRE (PKG 10)	6	\$ 43.25	\$ 259.50	\$ 15.00	\$ 90.00	65%
			\$ 100,557.38		\$ 47,610.00	53%

Six Month Savings by using Impact Medical Products: **\$ 52,947.38**

Percentage Savings: **53%**

As you review this information, please feel free to contact our office with any questions you may have or if you would like additional details regarding the relevance of this to your facility. We can be reached directly at 503-521-7669 and at info@impactmedicalco.com.