



During a recent 30 day period, an area surgery center has experienced great savings as a result of their decision to order screws, plates and suture anchors from **Impact Medical**. Below is a summary of the items they ordered from us and the savings that they have achieved as a result.

Description	Qty	Competitor Unit Price	Impact Medical Unit Price	Extended Savings	Percent Savings
K-Wire 1.4mm x 150mm Threaded	11	\$ 34.50	\$ 25.00	\$ 104.50	28%
4.0 Cannulated Screw (Long Thread) 38mm	1	\$ 227.00	\$ 90.00	\$ 137.00	60%
4.0 Cannulated Screw (Long Thread) 44mm	1	\$ 227.00	\$ 90.00	\$ 137.00	60%
4.0 Cannulated Screw (Long Thread) 46mm	1	\$ 227.00	\$ 90.00	\$ 137.00	60%
4.0 Cannulated Screw (Short Thread) 34mm	1	\$ 227.00	\$ 90.00	\$ 137.00	60%
4.0 Cannulated Screw (Short Thread) 38mm	1	\$ 227.00	\$ 90.00	\$ 137.00	60%
0.8mm Guide Wire Smooth	1	\$ 29.75	\$ 12.00	\$ 17.75	60%
2.0mm Cannulated Drill Bit	1	\$ 485.00	\$ 150.00	\$ 335.00	69%
2.4mm Headless Compression Screw 16mm	1	\$ 274.00	\$ 90.00	\$ 184.00	67%
3.5mm Cortex Screw 12mm	2	\$ 25.75	\$ 15.00	\$ 21.50	42%
3.5mm Cortex Screw 14mm	4	\$ 25.75	\$ 15.00	\$ 43.00	42%
3.5mm Cortex Screw 16mm	5	\$ 25.75	\$ 15.00	\$ 53.75	42%
3.5mm Cortex Screw 18mm	1	\$ 25.75	\$ 15.00	\$ 10.75	42%
4.0mm Cancellous Screw 12mm	1	\$ 21.25	\$ 15.00	\$ 6.25	29%
Washers	3	\$ 58.50	\$ 25.00	\$ 100.50	57%
Locking 1/3 Tubular Plate - 7 hole	1	\$ 203.00	\$ 120.00	\$ 83.00	41%
Locking 1/3 Tubular Plate - 6 hole	1	\$ 199.00	\$ 100.00	\$ 99.00	50%
2.5mm x 110 mm solid drill bit	3	\$ 85.00	\$ 50.00	\$ 105.00	41%
3.5mm Cortex Screw 24mm	1	\$ 25.75	\$ 15.00	\$ 10.75	42%
4.0 Cancellous Screw 18mm	2	\$ 21.25	\$ 15.00	\$ 12.50	29%
35 Knotless Push-In Anchor	12	\$ 380.00	\$ 163.00	\$ 2,604.00	57%
45 Knotless Push-In Anchor	12	\$ 380.00	\$ 165.00	\$ 2,580.00	57%
3.5mm Cortex Screw 40mm	1	\$ 25.75	\$ 15.00	\$ 10.75	42%
3.5mm Cortex Screw 36mm	1	\$ 25.75	\$ 15.00	\$ 10.75	42%
3.5mm Cortex Screw 24mm	1	\$ 25.75	\$ 15.00	\$ 10.75	42%

Facility Savings by using Impact Medical Products: \$ 7,088.56
Percentage Savings: 56%

As you review this information, please feel free to contact our office with any questions you may have or if you would like to request additional details regarding the relevance of this to your facility. We can be reached directly at 503-521-7669 and at info@impactmedicalco.com